



Gotcha Liar The 101 of Human Lie Detection Proven techniques to help you detect lies

By Christina Mayer

CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 54 pages. Dimensions: 9.0in. x 6.0in. x 0.1in. I did not have sex with that woman. Bill Clinton Im so happy for you. A jealous friend I swear, I dont have any homework. Teenage daughter or son The truth is, the world is full of liars. Whether its a spouse, a friend, a colleague, a boss, an employee, a customer, or a salesperson, they all lie to us some more often than others. However, more than 82 of lies go undetected. Why Sometimes, we want to protect ourselves and prefer not to know the truth. A lot of times, though, its because we cant tell if somebody is lying to us. Research shows that the average persons accuracy in detecting a lie is 54, so not much better than the statistical equivalent of flipping a coin. BUT, everybody (including you) can rise way above the average by learning how to decode and interpret nonverbal behavior such as facial expressions, gestures, physical movements and vocal tone. Even without a natural knack for reading people, you can significantly improve your ability to spot lies and uncover hidden emotions...



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